## **INTERNSHIP OPPORTUNITIES**

Our internship opportunities span multiple departments and teams who assist more than 300 representatives across the United States with various financial services. As an intern, you will gain valuable career exposure.

# **TYPES OF INTERNSHIPS**

- **Business Development**
- Digital Media
- **Financial Operations**
- Financial Planning
- Insurance Planning
- Insurance Services
- Investment Business Analyst
- IT Infrastructure
- Life Settlements
- Long Road Risk Management
- Policy Management
- Support Developer



# Annual Intern Golf Outing Event

# ABOUT VALMARK FINANCIAL GROUP

Valmark Financial Group, Inc. is a national independent broker-dealer based in Akron, Ohio. Founded in 1963, Valmark specializes in providing expert guidance on insurance and investments to the nation's top echelon of independent wealth advisory firms. Through Valmark's partnership with various universities, we have recruited a team of highly talented, skilled professionals that lead the industry in creating innovative solutions to today's complex financial, economic, and regulatory challenges. The combination of top advisory firms and best in class staff has enabled Valmark to become a market leader in the financial services industry and a beacon of best practices.

Visit us on the Web: valmarkfg.com

On social media: @valmarkfg











Securities offered through Valmark Securities, Inc. Member FINRA/SIPC. Investment advisory services offered through Valmark Advisers, Inc., a SEC Registered Investment Advisor.

130 Springside Drive, Akron, Ohio 44333 (800) 765-5201



**BRING THE GOLDEN RULE TO LIFE** 

# **INTERNSHIP PROGRAM**

# **INTERNSHIP REQUIREMENTS**

- ☑ Actively seeking a college degree, preferably in business, but other majors will also be considered
- Minimum GPA of 3.25 on a 4.0 scale
- Ability to reliably commute to the location of the job
- Availability to work throughout both fall and spring semester, with the addition of summer, if possible
- Excellent soft skills; communication, critical thinking, ability to multitask, and attention to detail

# SEND US YOUR RESUMÉ!

To apply, simply send your resume to:

Cass Lacey, at clacey@valmarkfg.com

## **VALMARK'S INTERNSHIP PROGRAM**

Valmark's internship program provides flexibility in working around interns' class schedules and gives students the opportunity to apply classroom education to real world situations. Our interns learn advanced wealth transfer, wealth accumulation, and investment strategies and immediately put them to use creating sophisticated retirement and insurance plans for clients. Interns also work alongside, and are mentored by, some of the industry's top financial planning professionals, while also gaining valuable exposure to our partners at the insurance carrier level and our elite group of Member Firms located throughout the United States.

"Valmark has given me the opportunity to gain realworld experience within the finance industry. I have quickly become a part of the team assisting with the everyday job duties and getting hands-on experience. The culture is awesome and everyone has been so willing to help me learn and succeed!"

#### ALYSSA MATOUSEK

Insurance Planning Intern, The University of Akron

"Valmark works really hard to build into their people. They value education, and make a point to block out time for interns and new employees to learn about how the business functions. Every attempt I've made to further my education has been supported in one way or another. Valmark also has uniquely high integrity. While the "core values" the business holds are probably things you've heard before, you may be surprised to find that this place actually sticks to them. Finally, the leadership here is incredibly down to earth. Having worked a few places, I can say that I've never been treated with as much respect as I have here. They truly seem to care about their people."

#### FRED PRILLAMAN

Life Settlements Intern, Kent State University

"I applied to Valmark because I desired to work somewhere closely related to my future degree, and I received more than I gambled for. I gained experience, learned my strengths and weaknesses, and the information I learned at Valmark helped me at school by seeing how it can be applied in the real world."

## **BRITTANY THOMPSON**

Long Road Risk Management Intern, Kent State University

"The atmosphere of the workplace was very inviting. Everyone here at Valmark greets you with a smile and wants to get to know who you are, where you're from, etc. Even the CEO himself takes the time to get to know interns coming into the business and their stories before coming to Valmark. The hiring supervisors are there not only to get you set up to work, but also to foster the learning aspect of the internship over anything else."

#### **AUSTIN FULCO**

Support Developer Intern, Cleveland State University



ENGAGE is Valmark's multifaceted employee program that has a stated purpose to "Create an environment for employees that will promote a greater sense of work/life balance, further social responsibility, attract and retain great employees and, most importantly, build greater ENGAGEMENT with all employees." Components Include:

## **WORKPLACE FUN**

We host a variety of fun events for employees throughout the year, including, onsite food trucks, annual employee Olympics, family-friendly company outings, festive parties and an annual holiday celebration.

# **EMPLOYEE APPRECIATION/KUDOS**

Our culture rewards employees for being a part of the team. Through our Core Awards program, we recognize hardworking employees that display our core values.

# **COMMUNITY**

Part of our mission is to make a difference in the lives of those less fortunate around the world. Since 2003, our Global Gift Fund has donated almost \$4 million dollars to local charities and causes worldwide. We believe the more you give, the more you get. Valmark strives to give back to the community by offering every employee (full-time, part-time and interns) one full day to volunteer at a local organization.

# **WELLNESS**

Our wellness program consists of a team of employees dedicated to promoting and cultivating a healthy lifestyle. As part of the program, employees enjoy walks, food challenges and tips from outside experts on maintaining a healthy lifestyle.